



## **UC Santa Barbara Sailing Team's Fleet Replacement Campaign**

### **Background**

UC Santa Barbara Sailing Team was recently named one of the top 20 teams in the country, officially ranked 19<sup>th</sup> by the Sailing World Magazine's coach's poll. The team, which currently consists of some 60 members, won every division of the Stoney Burke Regatta, the first large intersectional of the 2014-2015 school year. This regatta was on the heels of qualifying for four out of six national championships, through top finishes at the Men's Singlehanded Conference Championship, the Women's Conference Championship, the Coed Conference Championship, and the Team Race Conference Championship held during the 2013-2014 school year. These championships demonstrated that our team is a stand-out among West Coast and national teams and raised the national awareness of the UCSB Sailing Program.

Under the direction of Coach Brad Schaupeter, the team has reached new heights. Brad has been coaching sailing throughout the country since 1996, instructing sailors of all ages and skill levels. He graduated from Indiana University in 2001 as a founding member and captain of their sailing team and has run numerous racing programs. Brad is certified as a Level 3 US sailing instructor, a Level 1 US sailing instructor trainer, a US sailing judge-in-training, and a certified club race officer.

### **Fleet Replacement Campaign Goals**

- Replace an aging fleet, but still have the option to sell the old boats to support general program operating costs.
- Expand to a total of 18 boats (from our current 12) to build program growth and success, allowing for more people on the water for races and practice.
- Purchase these boats now to provide pricing discounts, as they will be purchased in conjunction with the Collegiate National Championship and the Pacific Coast Conference.
- Grow UCSB's Sailing Team, a key component to help ensure that the 2016 National Championship stays on the West Coast.

## Gift Opportunities

Below is a range of gift opportunities for consideration.

- 1. Team Racing Gift (three boats): \$21,889.17**
  - a. This includes three boats for program enhancement, including sales tax and shipping costs.
  - b. This includes naming rights to each boat that your gift allows us to purchase and recognition on a plaque held permanently at the UCSB Sailing facility.
- 2. Match Racing Gift (two boats): \$14,592.78**
  - a. This includes two boats for program enhancement, including sales tax and shipping costs.
  - b. This includes naming rights to each boat that your gift allows us to purchase and recognition on a plaque held permanently at the UCSB Sailing facility.
- 3. Single Boat Gift: \$7,296.39**
  - a. This includes one boat for program enhancement, as well as sales tax and shipping costs.
  - b. This includes naming rights to each boat that your gift allows us to purchase and recognition on a plaque held permanently at the UCSB Sailing facility.
- 4. Partial Boat Gift**
  - a. Any size gift will help us reach our campaign goal! Donors who give \$100 or more for the fleet replacement campaign will be recognized on a plaque held permanently at the UCSB Sailing facility.

## Gift Administration and Structure

A gift to the campaign will be used to purchase boats for the UCSB Sailing Team, an official sport club in the Recreation Department, Division of Student Affairs, UC Santa Barbara.

A gift check may be made payable to UC Regents, with Sailing Team/Fleet Replacement noted in the memo line, and mailed to Student Affairs Grants and Development, UC Santa Barbara, Santa Barbara, CA 93110-5015. **The UC Regents federal tax ID number is: 95-6006-145.** If you have questions or want to discuss other gift payment options, please contact Catherine Boyer.\*

It is the policy of the University of California, Santa Barbara and the UC Santa Barbara Foundation that a modest portion of gifts and/or the income from gifts may be used to defray the costs of raising and administering funds (currently 6%).

## Contact Information

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